## Address by Mrs Gina Rinehart Executive Chairman of the Hancock Prospecting Group and Roy Hill Launch of Roy Hill's Pink Trains Thursday 4 October 2018, Roy Hill, WA

Welcome everyone.

And don't our GE pink locos and CRRC ore wagons look sensational!

Taddie would well remember us being together in his choice of Chiang Mai, Thailand for the male HPPL staff members pre-Chrissie party, very briefly for Taddie and me, didn't even get a chance to try the turkey! And how excited we were to receive that evening the first photo of our first Roy loco, in late 2014.

It was photographed nestled in white snow in the USA, and I wrote back to Garry how we'd be giving it a very warm welcome in north West Australia.

We were so excited to see this first Roy loco picture, I quickly arranged many copies of the photo, and then hung that loco photo all over our staff Chrissie tree. And put on each staff table. Guess there weren't too many who decorated their Chrissie tree that year with photos of a beautiful Roy-GE locomotives!

We're still excited. Today, we have a huge pink ship, the Berge Toubkal, which visited us again in the last week or so, a fleet of many pink ore trucks working at Roy, yes covered in red dust, and now, our first two pink locos and pink ore cars.

Could you make very welcome please the representatives of both GE and CRRC whose companies timely made the pink locos and pink ore wagons?

I'd also like to make very welcome people of Port Hedland who've come to join us for this unique christening, of the first pink locos and ore wagons in the Pilbara!

We're here together with our wonderful partners, Marubeni, POSCO and CSC, Tad, Garry, Barry, staff and friends for a historic occasion, the first pink trains in Australia and Australasia! Very warm welcome to all.

And please join me in making very, very welcome a long term friend of mine, Dr Patricia Kailis AM OBE, Governing Director of the M.G. Kailis Group.

Patricia and her wonderful husband, the late Michael Kailis, had a very long and important connection with our north, starting primary industries with her husband, fishing and pearling, from Exmouth to Broome and all the way to islands in the Northern Territory - huge undertakings.

When decades younger I had the immense pleasure as a young teenager of staying with Michael at one of his guest houses on one of those northern islands, eating the freshest Kailis prawns. And more recently, had the pleasure of taking my then young daughters to his

lovely homes in Exmouth overlooking one of his fishing fleets, and to other of their family homes.

Many wonderful stories from our times together over many years, but if I can just tell a few that Michael told me, that I'll always keep close to my heart. When Michael and his mother and siblings used to live in Greece on an island, before coming to Australia, they were very poor.

So poor that there was often not food on the table, and his mother and her children went to bed hungry. His mother didn't believe in accepting charity, she was very dignified and proud, and even when she and her children were hungry, she wouldn't accept food, even if brought in by friends. Michael said, he remembered the look in his mother's eyes when she refused such charity.

He said, it was that look that drove him in life to work hard and to provide well for his family.

And that he sure did. But it certainly wasn't easy. Michael started fishing in the Geraldton area, and gradually grew so had several fishing boats, but he had a problem, he needed staff to then quickly clean the fish so they didn't go off when he returned to shore with his catch. He couldn't get enough workers to work in his fish factory.

So Michael did something we wouldn't be allowed to do today, he visited the local gaol and spoke to the prison warden. He said, look, if I take your prisoners off your hands each day, you can have the day off, and you can report less expenditure for your prison because I'll feed them two healthy meals of fish each day, then return them each night to your prison.

If any chose to escape, the deals off. And that was the start of the Kailis fishing empire, employing many.

Michael, together with his wife Patricia, are two of the wonderful people who helped to build our north, and took the risk and made the huge effort to start industries here, which then gave employment and opportunities and better lives to many. I wish there were far more Michael and Patricia Kailis'.

Now Patricia, like her dear husband, is a very modest lady, often those who've lived in the north are, and I'm sure she won't tell you, that when they started Kailis Pearls, they nearly lost their pearling company, as the pearls they harvested developed a disease. It was scientist minded Patricia who did extensive research and found a cure for that disease in the pearls. Scientist De Patricia has both a very well deserved AM and OBE after her name.

It's very special that my dear friend Patricia has gone out of her way to travel up here and join us in the heat, and indeed an honour to have you with us Pat. I'm so delighted that you have kindly agreed to give a speech and then christen the first pink loco "Women of the North."

After Patricia's speech, we'll do the short christening, and then I'd like to ask all women and girls present to join us near the loco for photos on this historical occasion.

Patricia would you like to say a few words?

Thank you Patricia.

And I want to thank all Roy hill staff who contributed to the fundraising activities for breast cancer. And our fantastic partners, for agreeing to also match this amount that our Roy staff raised.

Our pink trains to support breast cancer patients and research, is a Pilbara first, an Australia first and an Australasia first! I do hope that seeing them daily is a constant reminder to Roy staff to try to do more to care for and support those they may know suffering from breast cancer, and hopefully to also continue with fundraising activities that our partners and we at Roy Hill will continue to match.

I am very pleased to announce that the second pink train is going to be named 'For Mothers'.

The name is in honour of all mothers, especially those affected, by breast cancer and related cancers. This dreadful disease is still the most commonly diagnosed cancer in Australia, with eight women dying from the disease every day – far, far too many.

And the incidence of the disease is on the rise – meaning, more mothers, grandmothers, wives, daughters, goddaughters, sisters, aunts, nieces, friends and families will be impacted. If a breast cancer tumour spreads to another part of the body, treatments are currently far less effective.

There is much more that needs to be done to improve treatments and eradicate this disease.

I'd like to add a thoughtful quote given by GE, the maker of these pink locos and all our locos at Roy, "we deeply value our relationship with Roy Hill and are thrilled to celebrate the arrival of these locomotives to their fleet. This marked the first time GE has painted a locomotive pink and we are proud to support such an important cause. These locomotives will serve Roy Hill well both in hauling millions of tons of ore and demonstrating their commitment to breast cancer prevention, diagnosis, treatment and survivorship." Thank you again GE, and CRRC too.

I'll now christen the "For Mothers" pink locomotive and I then would love for all mothers to join us for a photo.